

RAAKS CONFERENCE

Experience of going East

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Alternative

Most of Russian Space risks are **unplaceable** on the local market

Current western market situation is **not in favor** of Russian risks

Alternative support is needed

China is so far the **biggest alternative** supporter of Russian risks

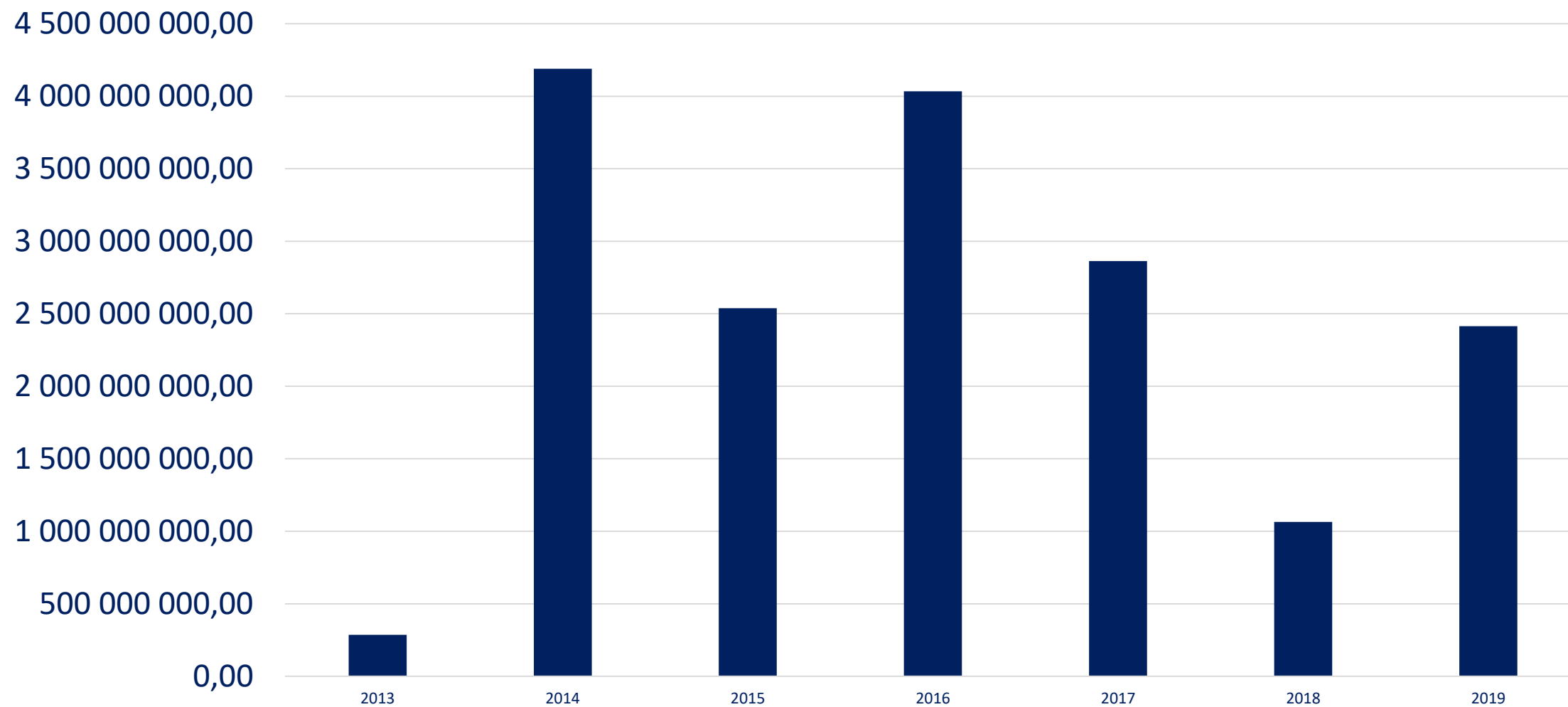
Experience

Started cooperation in 2013

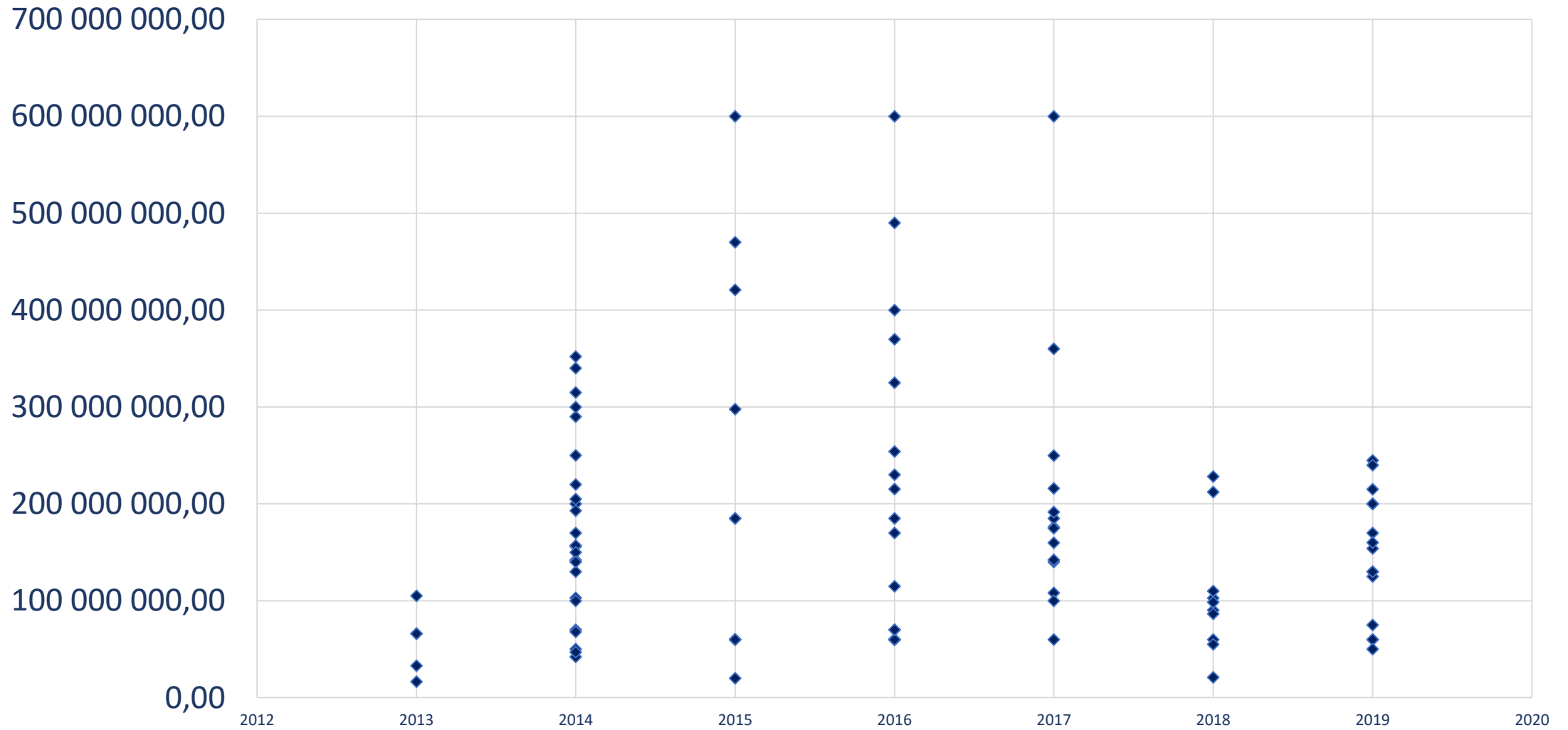
Own experience only for launch+ risks

Outward and inward business

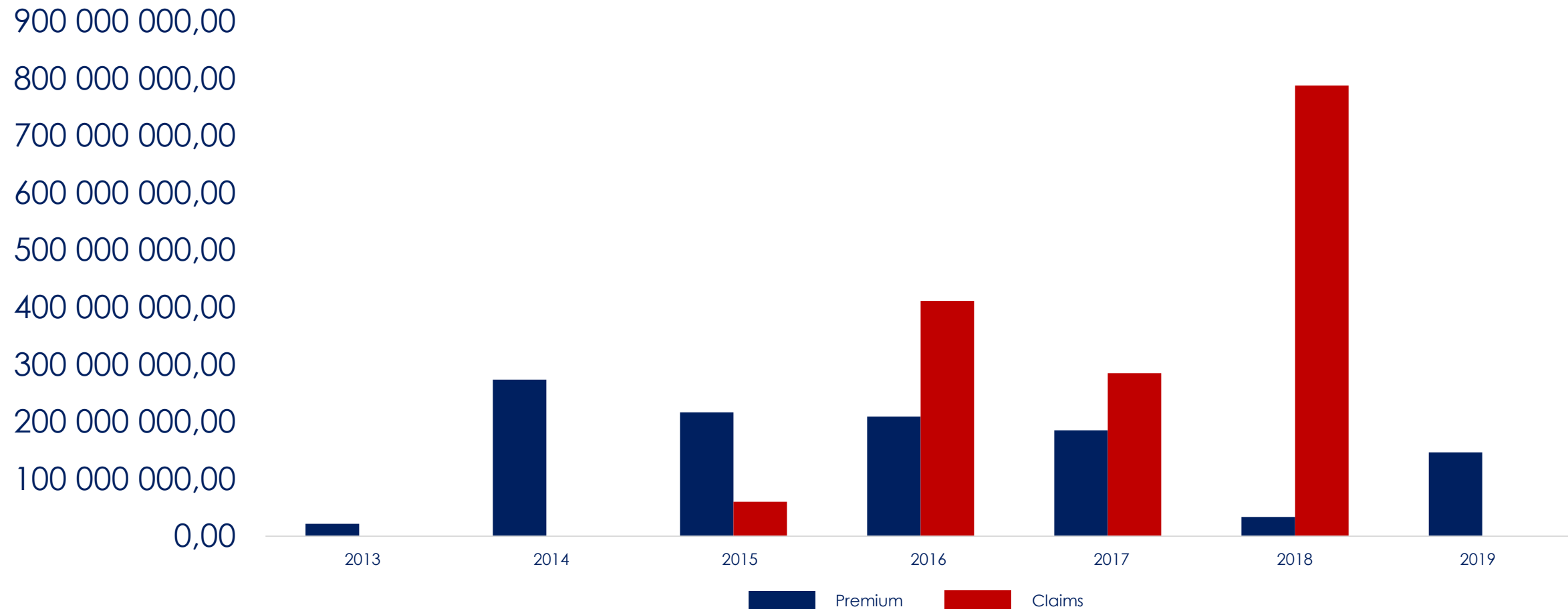
Cumulated Shares, RUB



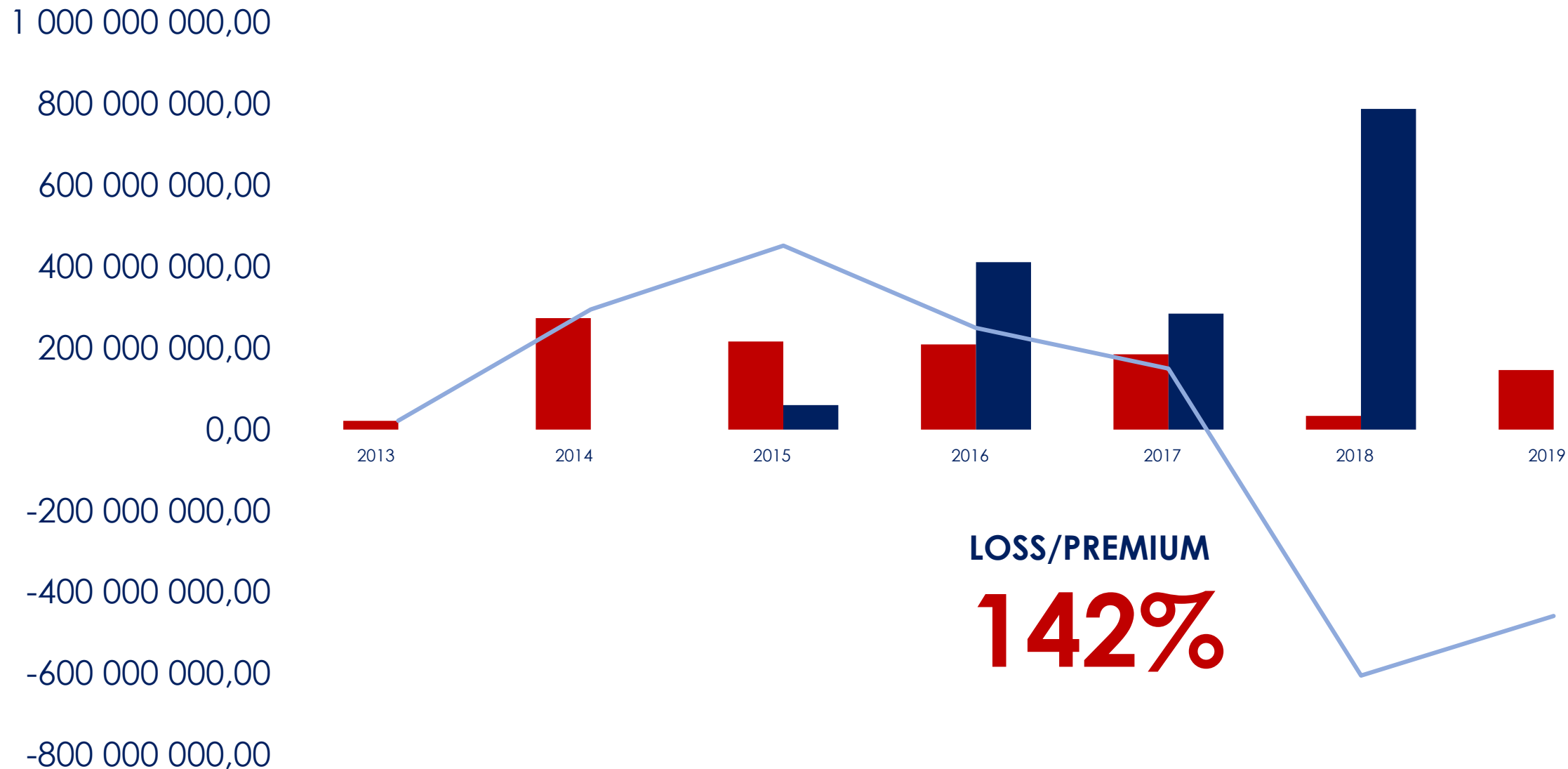
Shares per Risk, RUB



Premium vs Claims, RUB



Premium vs Claims, RUB



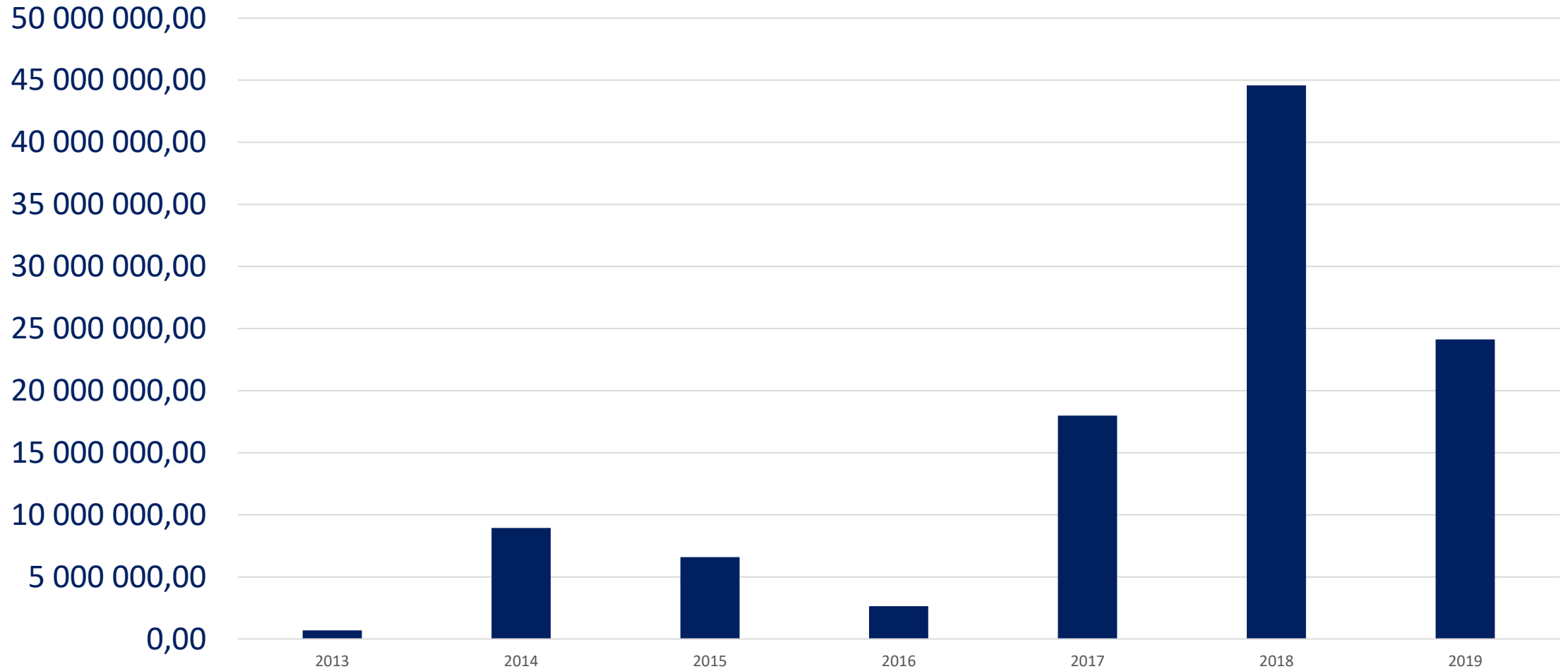
Comments

Stable demand for Chinese capacity

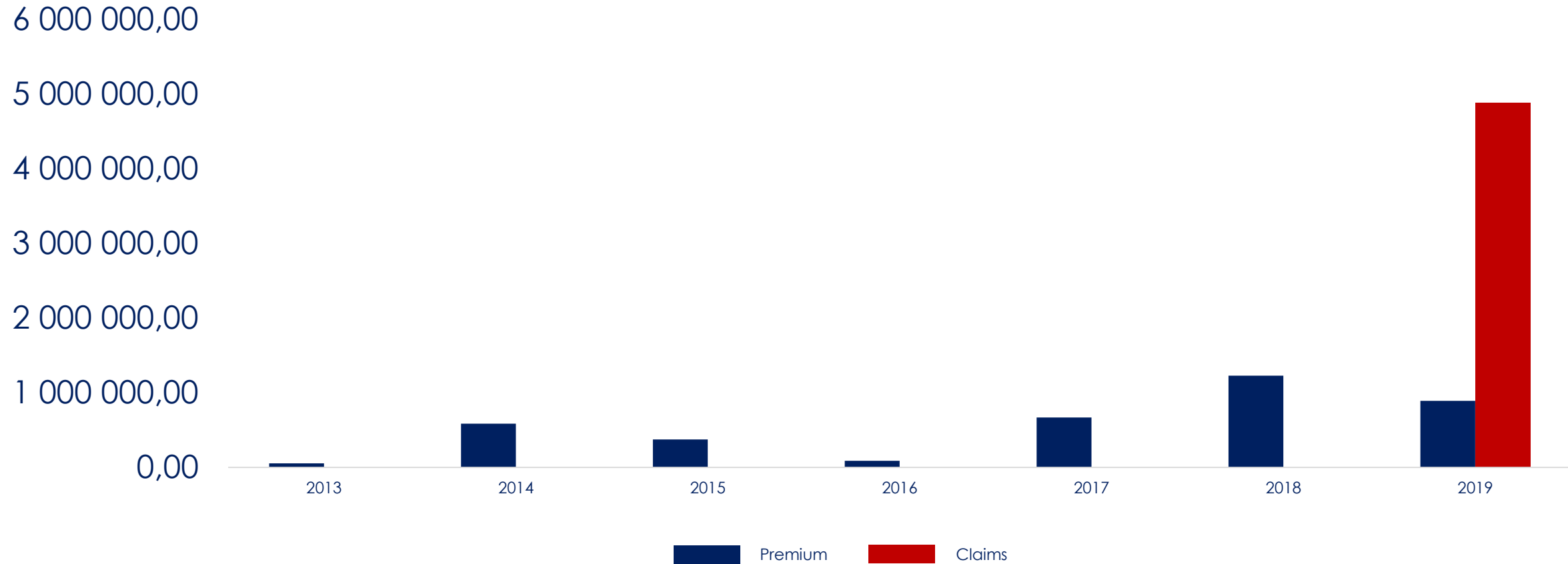
The supply is limited

The prices were inadequate relative to the risk on Russian market

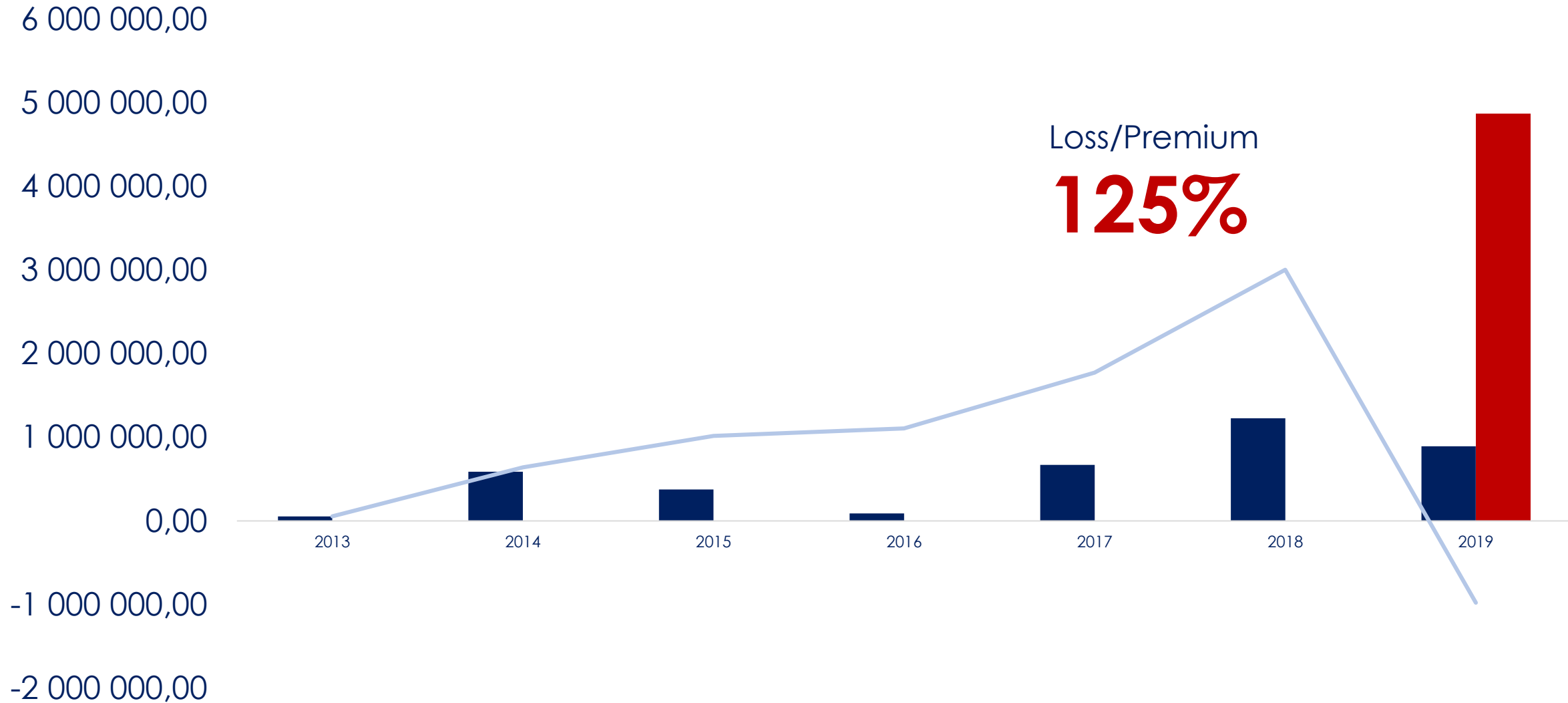
Cumulative Share Inward, USD



Premium vs Claims, USD



Premium vs Claims, USD



Comments

The demand for Russian capacity is growing

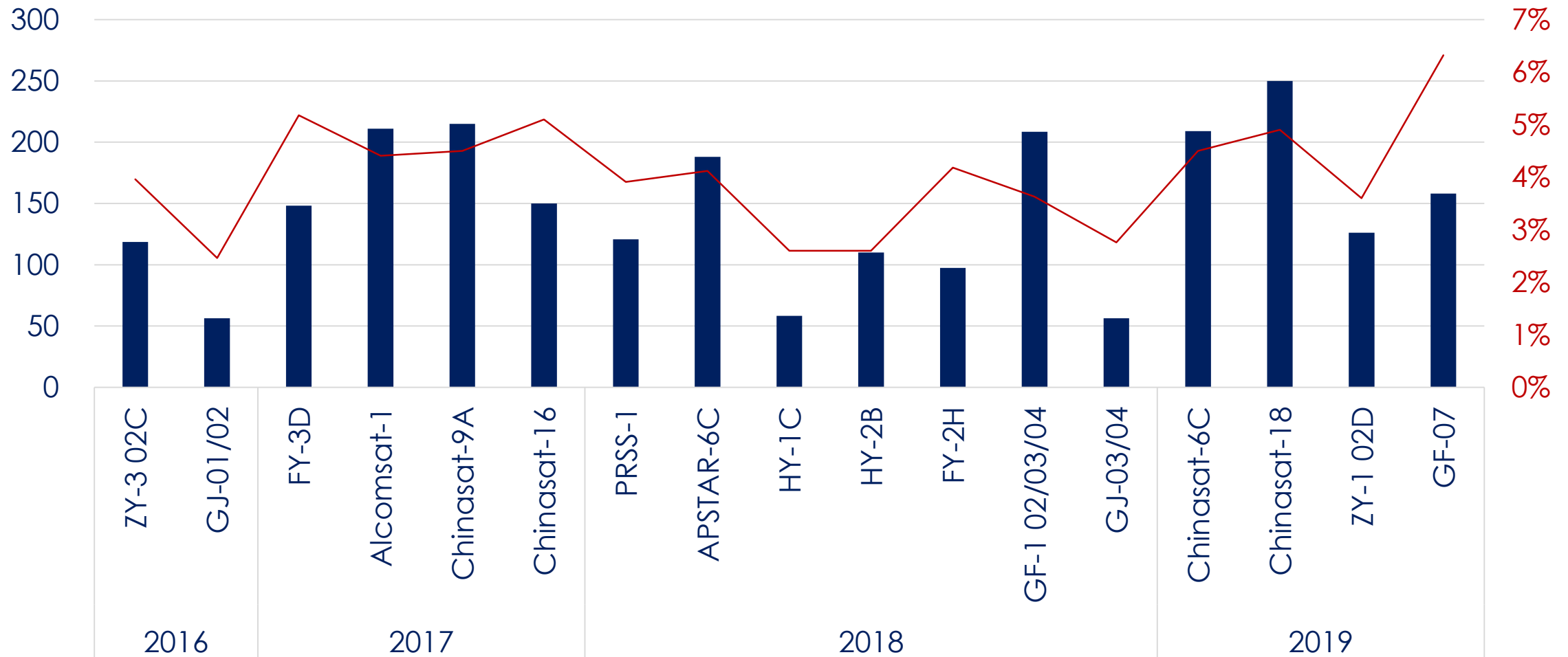
Russian market do not want to increase the participation

Maybe due to a negative result due to long term placements, lowering rates before 2019 and ChinaSat-18 loss

No or minimum correction so far for international and Chinese claims at the end of 2019

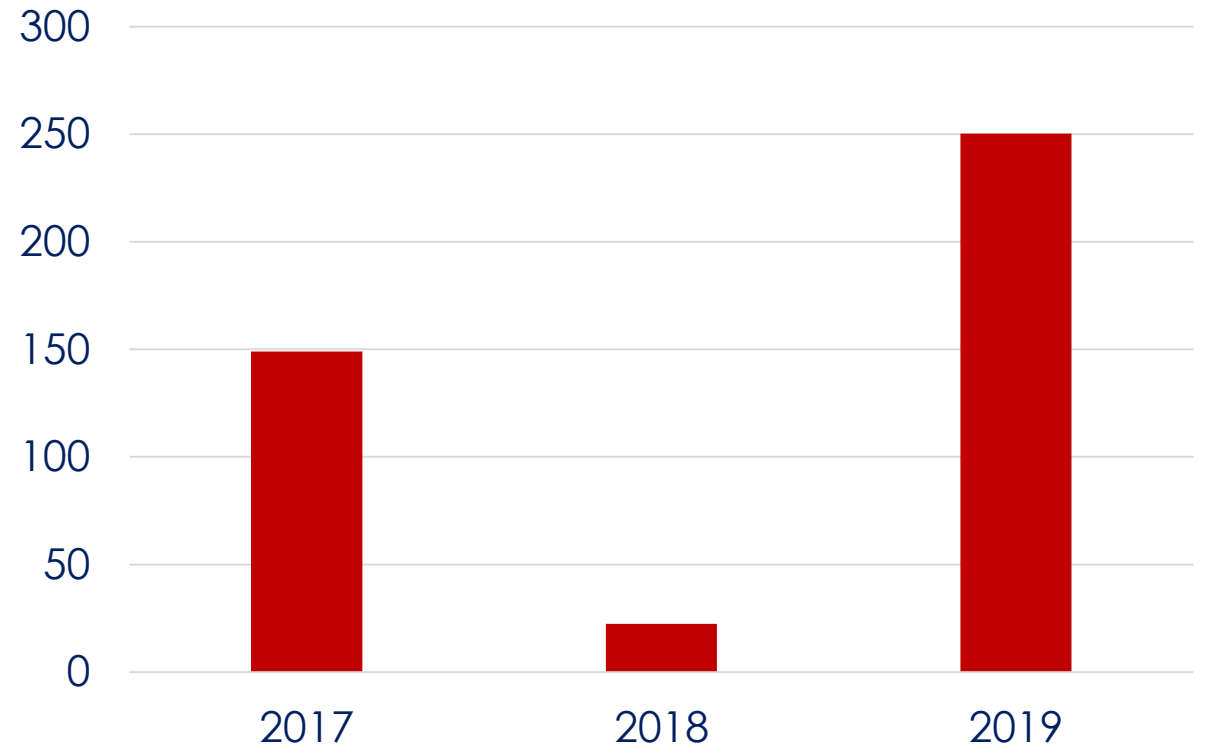
Maybe correction in 2020, rates still lower that Russian

Market Statistics – MUSD (sum insured and premium rate)

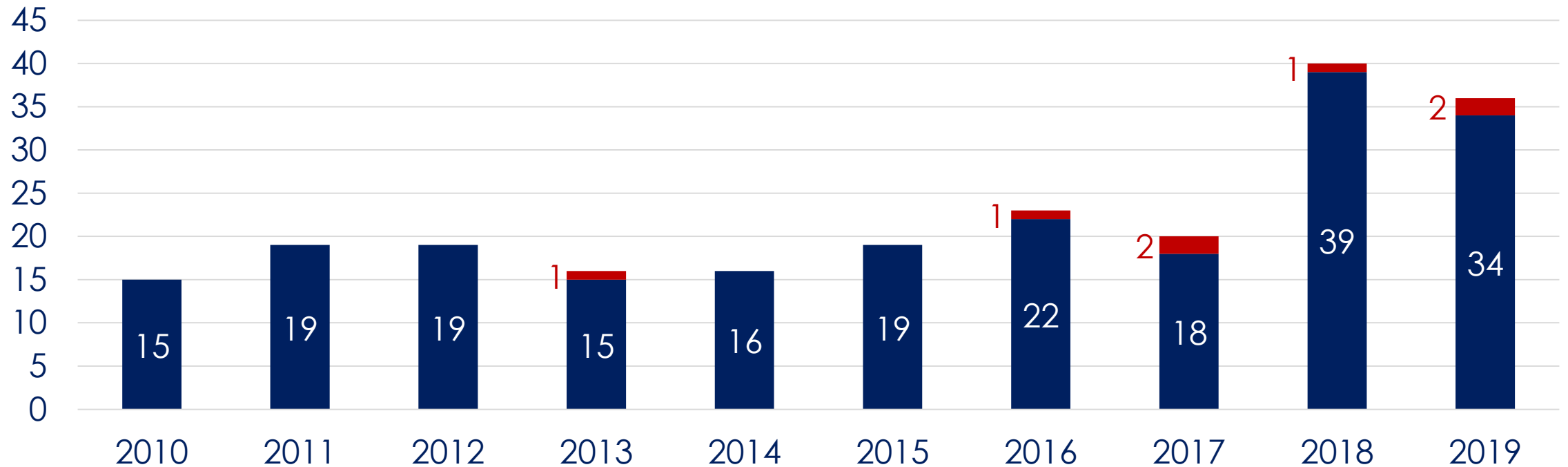


Market Statistics – Losses

	Project	Claim (MUSD)
2017	Chinasat-9A	149.07
2018	Apstar-6	20.91
2018	ZQ-1	1.45
2019	lingque-1B	0.29
2019	Chinasat-18	250



Market Statistics – Launches and losses



10 years Long March launch success rate: **96.76%**

2020 Plans

46 launches are planned for 2020

We anticipate that at least 17 will be insured

Thank you for your attention!

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